



Unifying the Silos of Data Integration

SALESFORCE PARTNER CAPABILITIES



**Trusted DoW / Federal / State / Local Salesforce Partner:
Committed to Growing Your Salesforce Business**

Silotech Group is an expert-rated small business and hands-on Salesforce implementation partner for the Department of War (DoW), Federal, State, and Local mission customers. With 45+ Salesforce professionals on staff, 130 Salesforce certifications, and SBIR innovation built directly on the platform, Silotech is **committed to growing your Salesforce business**. Silotech can design, build, secure, and accredit Salesforce solutions in the most demanding government environments.

130

**SALESFORCE
CERTIFICATIONS
HELD**

45+

**SALESFORCE
PROFESSIONALS
ON STAFF**

750K+

**SALESFORCE
USERS
SUPPORTED**

GROW YOUR SALESFORCE BUSINESS USING OUR SBIR AWARD

Silotech holds a Salesforce-based SBIR award: a contract vehicle that lets your customers add Salesforce integrations, enhancements, and proof-of-value MVPs through Silotech quickly, without standing up a new competition. Federally funded and government-vetted, it is a ready-made path to land new Salesforce work in DoW and federal accounts.

HOW SILOTECH DRIVES SALESFORCE SUCCESS

GROW THE PLATFORM

Use the SBIR vehicle to land new workloads on Salesforce: integrations, process automation, and app extensions added under one streamlined contract. Every engagement means more orgs, users, and platform consumption inside the account.

EXPAND ACCOUNTS

Use the SBIR to rapidly deploy a working MVP that validates new Salesforce capabilities in the customer's environment. Silotech's Space Force MVP showcased Einstein AI (now Agentforce), AI-generated summaries, and predictive analytics—helping turn low-risk pilots into funded growth.

DE-RISK DELIVERY

In-house ISSO and ISSM staff own the hard part of government Salesforce (security and accreditation / ATO), so deals don't stall and implementations don't churn. Most recent government CPARS rating: Exceptional.

- Air Force Recruiting Service (AFRS): Salesforce GovCloud applicant tracking integrating Chatter, Sprinklr, and AFRISS; increased applicant conversion 500% (6% vs. 1% industry avg) and cut workflow delays 60%.
- AF/A1 Digital Transformation (with KPMG): Consolidated 100+ legacy systems into a FedRAMP Salesforce GovCloud environment supporting ~750,000+ platform users; agile config, low/no-code automation.
- U.S. Space Force, TAP Lab: Designed and built a Salesforce-based Digital Project Platform (MVP) for real-time project tracking and collaboration across the USSF capability-development portfolio.
- Dept. of Labor, VETS TEN & Apprenticeship (CADMTAS): Two Salesforce programs (~\$9M combined); built the Veterans Employment Navigator system on DOL Salesforce (PII-secure, Section 508, 3rd-party integrations) and Service Cloud for the Office of Apprenticeship.
- USAF Lead Refinement Center (LRC): Salesforce Service Cloud + omnichannel handling 380,000+ public inquiries and routing 24,000+ qualified leads to AFRISS via API; eliminated candidate backlog 100%.

“Your contributions have been extraordinary. The leadership team is incredibly proud of the work you have dedicated to this project and the exceptional results you have achieved.”

Brig. Gen. Christopher Amrhein

Commander, Air Force Accessions Center (AFRISS 2.0 / Salesforce)

WHAT WE BUILD ON SALESFORCE

Service Cloud, Sales Cloud, Experience Cloud, Marketing Cloud, MuleSoft, Agentforce · custom apps (Apex, LWC, Flows) · GovCloud / FedRAMP / TxRAMP deployment & legacy migration · integrations (native connectors, REST/Bulk API, OAuth 2.0) · security (Salesforce Shield, RMF, NIST 800-53) · analytics (Tableau / CRM Analytics) · Agile delivery (Scrum/SAFe, CI/CD).

Cleared, certified, and accessible: Top-Secret Facility Clearance · ISO 9001 / 27001 / 20000-1 · CMMI-DEV L3 · CMMC L2 (C3PA0) WOSB · SDVOSB · VetHub · prime on OASIS+, POLARIS, SeaPort NxG, 8(a) STARS III, T4NG 2, and TX DIR.



Have a customer exploring Salesforce?

Reach out and we'll scope a no-cost discovery call to map Silotech to your opportunity.

